



The Greenbank Checklist

Ensuring ROI and Cost Efficiencies With
Waste Management Machinery



Every site or premise produces waste, especially if those sites are dedicated to manufacturing, retail or distribution. In such circumstances, you need waste machinery to effectively deal with that waste. Whether it's compaction or baling, waste management machinery presents distinct advantages for businesses, from cost savings to health and safety improvements.

But how do you choose the best waste management machinery provider? It isn't simply about the machines they offer, but also about how much work they dedicate to improve your processes, help with maintenance and handling installation.

Our experts have key questions you should use to accurately assess whether a waste management machinery provider is the right choice for you.

Improving Processes With Waste Audits

Q: Does your chosen supplier offer an onsite waste audit?

An onsite waste audit helps identify the current waste management performance of an entire waste management process. If this process doesn't exist, the audit can offer potential solutions based on the type and amount of waste produced, with considerations regarding site set-up and collections.



Waste audits help determine:

- ✓ Where cost-savings can be made
- ✓ How to efficiently manage the flow of waste
- ✓ How [landfill tax](#) obligations can be reduced or even eliminated
- ✓ The potential for additional revenue streams through selling recyclable waste
- ✓ Whether waste management machinery will help reduce the need for labour

If you're fortunate and savvy in your search, you may find a provider who offers a [complimentary waste audit](#), helping you to discover exactly what you need. For example, here at Greenbank, we can provide advice and insight to help you determine a potential ROI from onboarding waste management machinery.

Intelligent Waste Management Solutions

Q: Does the supplier have intelligent solutions designed to minimise downtime?

This includes specifically designed software to monitor the status of machines, maintaining visibility of real-time performance statistics. Good examples of this is the [Bramidan Intelligence system](#), otherwise known as BRA-IN, and the Greenbank PULSE system. PULSE and BRA-IN allows businesses to:

- Discover how many bales are being produced.
- Monitor the status of machines.
- Evaluate weekly throughput.
- Remotely diagnose issues.
- Discover where particular machines are stationed.
- Receive notifications for errors and other issues.



BRA-IN is a specialised IoT system and is only available with specific Bramidan machinery, such as [vertical balers](#), whereas PULSE is available in the SC2100 and SC3100 polystyrene recycling machines. Intelligent solutions like these provide a 360-degree view of the machinery on your site, helping minimise both direct and indirect waste handling alongside reducing downtime.

Customer Service

Q: Can the provider offer the maintenance and servicing of equipment throughout its use?

Once installed, all waste management machinery needs maintenance to ensure it's working at full capacity. The right provider will offer [a baler and compactor servicing plan](#) with varying levels of cover to suit your needs.

Q: Does the provider have in-house engineers that can service your machinery?

The best waste management machinery providers will have qualified, in-house engineers with a wide range of knowledge and experience in machinery such as balers and compactors.

Q: Are the engineers SafeContractor approved?

The engineers should also have accreditation provided by independent safety contractors, such as [Alcumus SafeContractor](#).

Q: Does the provider offer nationwide coverage?

There isn't much point in working with a provider who isn't strategically positioned to provide maintenance or repairs on your site. The best provider is one who has engineers on call throughout the UK to minimise downtime and carbon footprint associated with repair.

Q: Does the provider have a distinct, reputable service process?

A qualified engineer will check all moving parts, the hydraulic system, and the electrical parts during a service.

If possible, choose a provider who also uses a PDS reporting system, which enables the report made in the service to be emailed to you. This will help you determine whether any additions to your waste management policy need to be made.

You want to work with a provider who views the business relationship as a long-term partnership rather than a simple transaction.

Compliance

Q: Does the provider have a working knowledge of current waste management legislation and enable you to remain compliant?

Businesses need to be wary of [the regulations that exist regarding waste management and disposal](#). The UK Government requires businesses to undertake [key waste management practices](#) regarding waste disposal regulations:

- Sort and store your waste properly safely and securely.
- Produce and complete a waste transfer note for any waste load that leaves your business premises.
- Ensure your waste carrier is properly registered to dispose of waste. (You can check if they're registered [here](#)).
- Report any illegal waste activity (such as if your waste carrier isn't registered).
- Practise waste management and recycling techniques to ensure your business keeps waste to a minimum.

The right waste management provider will have an in-house SHEQ (safety, health, environment and quality) manager on board to keep an eye on compliance.

Without waste management machinery, it's far more likely for waste production to become uncontrolled, resulting in poor site safety and potential environmental harm. The right provider will advise on what needs to be in place to remain compliant with current laws.

Cost-Efficient Equipment

Q: Does the provider have a wide range of specialised equipment and waste management machinery accessories?

A sign of a good waste management machinery provider is an organisation with various equipment on offer. For example, search for a provider that offers:

- [Vertical balers](#)
- [Semi-automatic balers](#)
- [Static compactors](#)
- [Fully-automatic balers](#)
- [Portable compactors](#)
- [Polystyrene compactors](#)
- [Quality used equipment](#)
- [Accessories](#)

For example, here at Greenbank, we offer a wide range of vertical balers guaranteed to reduce the volume of cardboard waste, reducing the need for waste collection trips and landfill disposal. This decreases the associated costs of both.

[You can explore our vertical balers here.](#)

Installation Process

Q: Can the provider tailor the installation to requirements discovered in an audit?

No two sites are the same. Each one will require different installation and set-up considerations and solutions. Choose a provider that's flexible and fully supports the installation process.

For example, here at Greenbank, we have a dedicated Project & Installation Manager who oversees the safety and performance of all installation projects.

Q: Can the provider ensure health and safety during the installation?

Installations can be tricky, requiring space and extra transportation on-site. The engineers carrying out the installation should work within health and safety regulations and be accredited to high safety standards, such as those set out by the Alcumus SafeContractor certification.

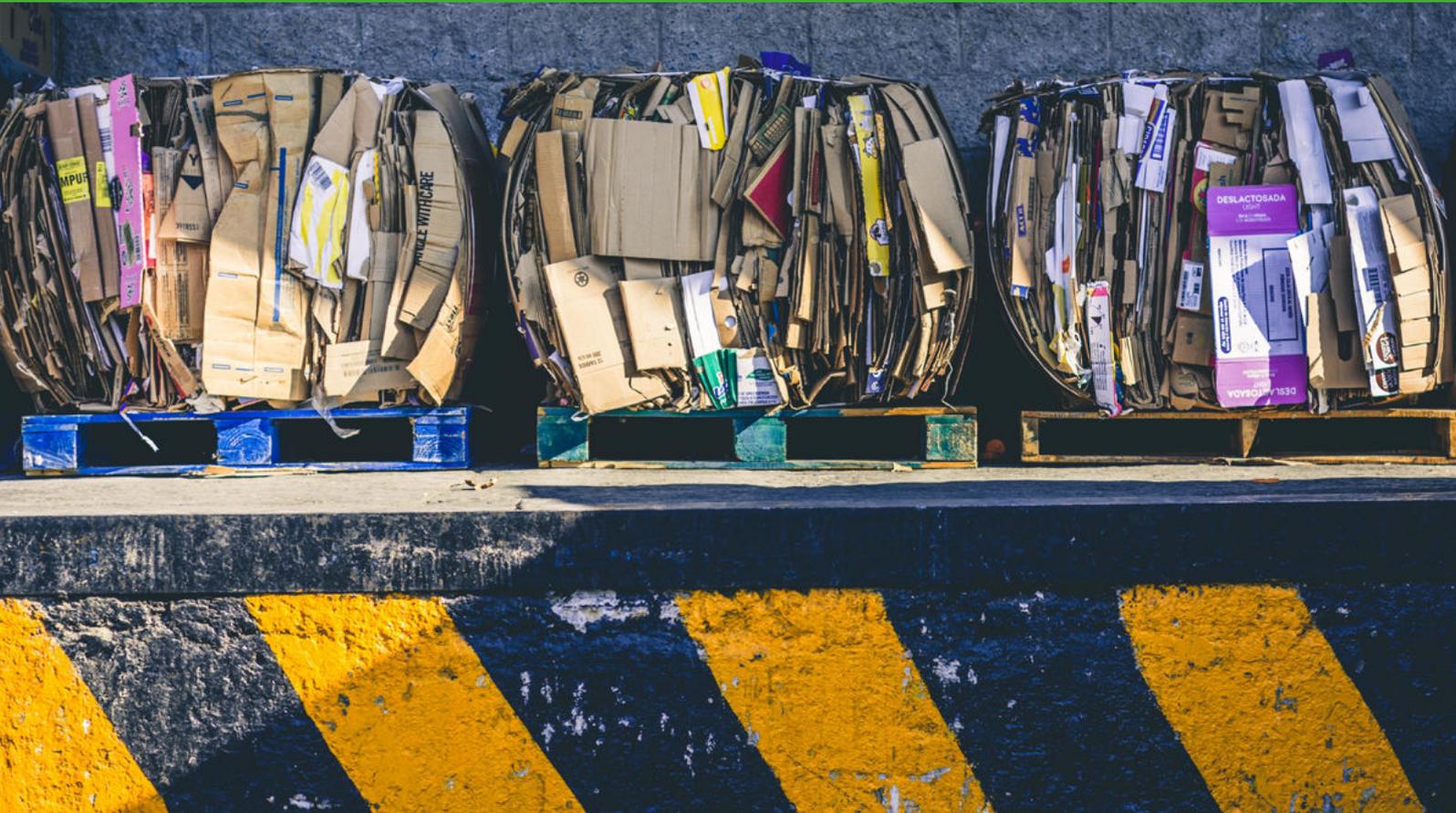
Flexible Payment



Q: Does the provider offer the opportunity for flexibility within machinery hire and purchase?

The right provider will offer flexible terms for lending, rental, lease hire and outright purchase.

Case Studies



Q: Can the provider demonstrate the successes of previous projects and prove ROI?

Case studies and past evidence are fantastic ways of evaluating a waste management provider's ability to do a good job. At Greenbank, we have several [case studies](#) to peruse and see how we help companies improve their on-site waste management processes.

The Greenbank Checklist Summary

- Does your chosen supplier offer an onsite waste audit?
- Does the supplier have intelligent solutions designed to minimise downtime?
- Can the provider offer the maintenance and servicing of equipment throughout its use?
- Does the provider have in-house engineers that can service your machinery?
- Are the engineers SafeContractor approved?
- Does the provider offer nationwide coverage?
- Does the provider have a distinct, reputable service process?
- Does the provider have a working knowledge of current waste management legislation and enable you to remain compliant?
- Does the provider have a wide range of specialised equipment and waste management machinery accessories?
- Can the provider tailor the installation to requirements discovered in an audit?
- Can the provider ensure health and safety during the installation?
- Does the provider offer the opportunity for flexibility within machinery hire and purchase?
- Can the provider demonstrate the successes of previous projects and prove ROI?

Answering these questions will help you determine whether a waste management machinery provider is the right choice for you. You can also get in touch with one of our specialists today to discover what kind of performance improvements you can capture through waste management machinery.

Discover Waste Management Optimisation Today

If you want to improve your waste management, enhance your facility, reduce your overheads and limit your environmental impact, installing an efficient waste management machine is the way to go.

Our experienced waste management specialists will advise you on the best ways to utilise machinery, how they should be installed and what types you need. We can even carry out a complimentary waste audit to determine what your site requires.

To make a start on your journey to waste management optimisation and cost reductions, contact Greenbank today.

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